

Message from the President



As the snow melts slowly and as we watch the rivers and floodways rise, we can only hope that our neighbors from the south keep their water for as long as they can. We can ill afford another disastrous

spring and wet summer for another year. It seems our Province is doing all that they can to ensure properties are protected with dykes and sand bags but a little prayer wouldn't hurt.

As I embark on a second term as your President, I find the learning curve decreasing and inversely proportional to the challenges of the market place, dealing with tenants, understanding the intricacies of the ACT and of course dealing with our government and regulatory agencies.

Our most recent changes on the Board start with the departure of Paul Kochanski of Shaw Cablesystems. Paul has served cheerfully and diligently as chair of both the Charity and Golf committees for a number of years and has always brought enthusiasm, creativity and leadership to these positions. His tremendous results speak for themselves and although Paul will be missed at the Board meetings, we look forward to his participation at all the PPMA events in the same spirit of his organization, "Together is Amazing". Thank you Paul from the entire association.

As one associate steps down, I am pleased to announce that at the AGM it was ratified that the Associate participation level be increased from the 2 to 3 board seats. I congratulate both Jordan Hammond of H & C Air Conditioning and Judy Sabbagh of Shaw Cablesystems and look forward to their participation

and ideas on making our Association bigger and better. The remainder of the Board is unchanged as we all look forward to a group that strives to foster and maintain strong relationships with all levels of government, neighborhood associations and industry peers and suppliers for the betterment of our industry. Please join me in extending our gratitude to: Stuart Pudavick, Jason Bell, Donna Greaves, Avron Charach, Frank Koch-Schulte, Mario Lopes, Matthew Narvey, Ron Maurer, Larry Patey, and Kelly Smith. Welcome back!

The battle against bedbugs is upon us and it is one that we can ill afford to lose. Mario Lopes, our Energy and Environment Chair, has been successful in getting a repeat performance of the BED BUG SYMPOSIUM that was held in Brandon to a location nearer to many of the vested stakeholders.

Continued on page 10...

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Ethics Committee Avrom Charach, Kay Four Properties Inc.	339-0461
Golf Committee Kendra Jackson, Derksen Plumbing & Heating Jordan Hammond, H & C Air Conditioning	944-3445 996-3885
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Safety Judy Sabbagh, Shaw Cablesystems	480-3480
Social Committee Co-Chair, Larry Patey, W.R.E. Development Ltd. Co-Chair, Kelly Smith, Shindico Realty Inc.	889-5409 928-8215
Trade Show & Conference Chair, Ron Maurer, FirstOnSite Restoration	783-9086
Web Master Robert Pudavick, J.C. Property Management	229-7943

PPMA OFFICE

Shirley E. Tillett, TCM-EVM, Executive Director	
Lori Klos, TCP-EVC, Administrative Assistant	957-1224

General Membership Meetings & Special Events
General Membership Meetings are held on the third Wednesday of the month. Registration 7:30 am Business Meeting 8:00 am

September 15, 2010 Sponsor: Kitchen Craft Viscount Gort Hotel, 1670 Portage Avenue
October 20, 2010 Sponsor: Midland Commercial Sales and Service Ltd. Masonic Memorial Temple
November 17, 2010 Sponsor: RAM Marketing—Manitoba Masonic Memorial Temple
December 15, 2010 Holiday Luncheon—12 noon Location The Fort Garry Hotel
January 19, 2011 Sponsor: Winnipeg Regional Health Authority Masonic Memorial Temple
February 16, 2011 Annual General Meeting Sponsor: Green Brothers Landscape & Snow Management Masonic Memorial Temple
March 15, 2011 The Suite Living Trade Show & Conference Marquee Sponsor: Johnson Waste Management Ltd. Victoria Inn Hotel & Convention Centre
April 20, 2011 Sponsor: Mother Natures Yard Care Service Masonic Memorial Temple
May 18, 2011 Sponsor: Available Masonic Memorial Temple
June 22, 2011 13th Annual PPMA Golf Tournament Sponsor: H & C Air Conditioning Pine Ridge Golf Course

Board of Directors Meetings

(held at 7:30 am on the second Thursday of each month)

September 9, 2010	February 10, 2011
October 14, 2010	March 10, 2011
November 9, 2010	April 14, 2011
December 9, 2010	May 12, 2011
January 13, 2011	June 9, 2011

Authors are responsible for their expressed opinions and for the authenticity of all presented facts in articles. PPMA does not necessarily endorse or approve statements of fact or opinion made in this publication and assume no responsibility for those statements.

PPMA Newsletter is published four times a year by the Professional Property Managers Association for the information of its membership. Articles, comments and suggestions from members are welcome. For information about the newsletter or advertising opportunities contact:

Professional Property Managers Association
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Winnipeg, MB R3C 4A6 T: 204.957.1224 F: 204.957.1239
ppma@mts.net www.ppmamanitoba.com
Executive Director: Shirley Tillett

2011 Advertising Rates
Business card \$80.00 per issue
Banner \$165.00 per issue
Banner—front page \$175.00 per issue

Sponsorship Opportunities

The PPMA Office has received a cancellation for sponsorship of the May General Membership Meeting scheduled for May 18, 2011.

If you are interested in this sponsorship opportunity, please contact the PPMA Office at 957-1224.

If you have an article of interest to the residential rental industry or would like advertising information for this publication, please contact the PPMA at 957-1224 or email ppma@mts.net

PPMA Newsletter Deadline

Summer 2011 Issue

Deadline for submissions— June 15, 2011

Distributed—Early July 2011

Fall 2011 Issue

Deadline for submissions—September 15, 2011

Distributed—Early October 2011

If you are a member of PPMA & would like to submit an article please forward submission to ppma@mts.net.

Sponsors Wanted!

If you are interested in sponsoring a General Membership Meeting for the 2011-2012 program year, call the PPMA office @ 957-1224. Meetings are held every third Wednesday in September, October, November, January, February (AGM), April, and May.

Benefits:

- Display table for your company literature
- Table top tent cards
- Agenda & Newsletter recognition
- Certificate of Appreciation
- Opportunity to speak to the membership
- On site signage.

Sponsoring a PPMA event is another inexpensive way for you to showcase your product, services, and network with key contacts and receive more value from your membership dollars.

Dates available for the 2011—2012 General Membership Meetings are:

September 21, 2011—Midland Commercial Sales and Service

October 19, 2011—Available

November 16, 2011—Available

January 18, 2012—Available

April 18, 2012— Available

May 16, 2012—Available

If you are interested in sponsoring the PPMA Holiday Lunch being held Wednesday, December 21, 2011, PPMA Annual General Meeting, Wednesday, February 15, 2012 or the PPMA 2012 Suite Living Trade Show and Conference being held Tuesday, March 13, 2012, please call the PPMA for further details.

Call the PPMA office at 957-1224 for further information.

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2011 CFAA Rental Housing Conference Offers Great Topics and Fun

By John Dickie, President, CFAA

The Canadian Federation of Apartment Associations (CFAA) will be holding the 2011 Canadian Rental Housing Conference from June 15 to 17 at the Westin Prince hotel in Toronto. This follows our very successful conference last year in Vancouver.

Rental housing executives, investors, property managers, hands-on owners, maintenance managers and asset managers who attend can expect to hear innovative ideas and great advice from experts and other rental housing providers who have faced the same problems you face now.

On June 16, Facilities Management Conference highlights include:

- Controlling your wage bill
- What is new in legal obligations to employees?
- New ideas for controlling bedbugs
- Achieving waste diversion to save on garbage costs
- When do mechanical retrofits realize a good return?
- When is a building envelope retrofit worthwhile?
- Deferred maintenance – when does it cost you?
- Containing costs through green technologies
- Building accessibility & human rights updates

On June 17, Investment & Tenant Relations Conference highlights:

- How are governments impacting landlords across Canada?
- Ways to raise profits through better tenant satisfaction and retention
- Where can we expect the economy to go in the next 18 months
- How and when to use social media today
- What could derail industry profitability, and what can be done?
- Decisions to make before you engage a website designer
- Innovations in today's markets and management
- How to design your website to bring in new tenants
- How else can you best drive traffic to your site?

For the most part the sessions will consist of a panel of experts, including experienced and highly successful landlords who have tackled and solved

each problem. Conference speakers confirmed to date include engineers, lawyers, consultants and specialists, as well as 15 rental housing executives and independent rental owners. The executives represent the largest rental housing providers across Canada including, Boardwalk, Minto, Greenwin, CAP-REIT; Skyline REIT; Timbercreek, Effort Trust, Greenrock Property Management and Gateway Property Management.

PPMA's Avrom Charach, from Kay Four Properties; will be speaking, along with nine other representatives of apartment associations, on how governments are impacting landlords across Canada. The economic update will be given by Benjamin Tal from CIBC. Benny Tal has a reputation as the most dynamic economic speaker in the housing sector. You do not want to miss his update on how the World economy and the U.S economy affect Canada, since as he puts it, "Everything is connected to everything."

Take advantage of package deals to add the building innovation bus tour (June 15), and the dinner boat cruise (June 16), as additional networking opportunities, and just plain fun.

An early bird conference registration rate is available until April 21. The discounted hotel rate of \$149 per night is available until May 16, subject to availability. The deadline to register is June 2. To attend this year's conference, please register online at www.cfaa-fcapi.org or contact CFAA with your registration or partnership inquiries at events@cfaa-fcapi.org or (613) 235-0101.

PPMA is one of 17 members of the Canadian Federation of Apartment Associations, the sole national organization representing the interests of Canada's \$40 billion rental housing industry, which provides homes for more than seven million Canadians.



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Proud to be a PPMA Member

CFAA messages to MPs and candidates*By John Dickie, President, CFAA*

Canadians will be going to the polls on May 2 to elect our federal Members of Parliament and decide who will make up our next government. The election is an opportunity to hear from candidates what they and their parties would do for landlords and renters, and to tell candidates what would improve the situation for landlords and renters.

CFAA has sent all registered candidates a statement of the challenges our industry faces, along with the solutions government should implement. Here are the points CFAA has made.

Rebalance Canadian Housing Policy

Canada's system of taxation and programs gives an average benefit of \$1,823 per year to homeowners compared to only \$308 per year to renters in the private market, even though renters have on average only half the income of homeowners. Growing evidence suggests that housing policies which artificially favour homeowners result in reduced labour mobility and higher unemployment.

- Rebalance Canada's housing policies which now unduly favour owners over renters.

Fix Unfair Taxation of Rental Housing

Since rental housing is a very competitive business, income and capital gains taxes on rental properties are ultimately paid by renters through their rents. The taxes charged should be reduced on the basis of fairness to renters, and to increase rental affordability and rental supply.

- Allow tax deferral on the sale and reinvestment in rental property.
- Reduce the rate of inclusion of capital gains on rental housing to adjust for inflation.
- Treat rental housing income as active business income.

Increase Fairness of Income-Assistance Programs

Most low-income Canadians rent their homes. And most people on social assistance rent in the private market and receive much less housing assistance than the lucky few who receive a deep subsidy.

- Reform the OAS/GIS system to compensate tenants for the imputed income received tax-free by owner-occupiers. (Raising the GIS is some advantage in that regard.)
- Direct federal money into housing allowances (or housing benefits) paid to low-income tenants rather than into new social housing construction.

Reinstate Energy Conservation Programs

High and rising energy costs negatively affect housing affordability. On average, rental buildings are older than owner-occupied dwellings, and thus rental buildings are more negatively affected.

- Reinstate the Eco-Energy program for low-rise buildings with fair subsidies for multi-unit buildings.
- Reinstate the Eco-Energy program for high-rise buildings.

We hope that landlords across Canada will send similar messages to the MPs and officials they deal with. Election updates are available on the CFAA website, cfaa-fcapi.org. Landlords or property managers who want to take more action in the federal political scene are invited to contact CFAA by e-mailing president@cfaa-fcapi.org.

Only by sending our message effectively can landlords expect to improve the treatment we receive from government.

PPMA is one of 17 members of the Canadian Federation of Apartment Associations, the sole national organization representing the interests of Canada's \$40 billion rental housing industry, which provides homes for more than seven million Canadians.

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PPMA 2011 "Bogey on down the Disco Course"

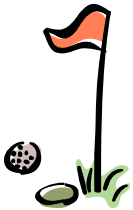
By Kendra Jackson, Chair, PPMA Golf Committee

The golf committee is very excited about the upcoming 2011 PPMA Golf Tournament "Bogey on down the Disco Course" being held on Wednesday, June 22 at Pineridge, sponsored by H&C Air Conditioning.

We are committed to making this tournament a success and a great experience for the people who matter most to us, you! We are currently sold out of major sponsorships but we still have some minor sponsorships available. Golfer registrations as well as hole sponsorships are selling quickly, don't hesitate, this tournament will sell out quickly!

Part of our strategy to make the 2011 tournament as enjoyable for you as possible, is that the golf committee will be taking care of purchasing all of the prizes. Simply register and come out and enjoy what we are hoping will be a beautiful sunny day, we deserve it after last year!

Ace Burpee is our dinner emcee, great team prizes, a door prize for everyone, grand prizes, fantastic on course food and one of the best courses in Manitoba will make this years tournament one you can't afford to miss!



PPMA Welcomes the following new members:

February 2011

- Bison Fire Protection Inc. - Rob Read
- Business Development Bank of Canada - Rod Wolfe
- Janzen Builders - Adam Janzen

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To see how membership with the PPMA can help you with direct contact to your target market visit: www.ppmamanitoba.com

There are a host of benefits to becoming an associate member. Call the PPMA office at 204.957.1224 for details.

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PPMA COMMITTEES 2011—2012
New members are always welcome.

If you are interested in volunteering, please contact the committee chairs directly.

Awards Committee

Donna Greaves, Chair (T: 924-4520)
 Wendy Mills, Shaw Cablesystems

Bed Bug Task Force Committee

Mario Lopes, Chair (T: 336-2746)
 Danny Akman, Akman Management Ltd.
 Avrom Charach, Kay Four Properties Inc.
 Sean Kelln, Poulins
 Brian Law, Manitoba Government
 Robert Lopes, M.R. Lopes Investments Inc.
 Theresa Montgomery, Kay Four Properties Inc.
 Lindsay Stewart, WRHA
 Lucas Stewart, Manitoba Green Retro Fit
 Leon Wieler, Sleep Tight Exterminators
 Michael Van Walleghem, Federal Government

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Education Committee

Frank Koch-Schulte, Chair (T: 940-4622)
 Karin Kusyk, Edison Rental Agency
 Laurie Socha, S.A.M. (Management) Inc.
 Blue Hodges, TransUnion
 Donna Wilson, Ladco Company Ltd.
 Susan Fehr, S.A.M. (Management) Inc.

Energy & Environment Committee

Mario Lopes, Chair (T: 336-2746)
 Tom Garbolinski, Manitoba Hydro

Ethics Committee

Avrom Charach, Chair (T: 339-0461)

Golf Tournament Committee

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 Jordan Hammond, Co-Chair (T:996-3885)
 Jacqueline Hues, Trader Corporation
 Sandra Pember, Mabe Canada
 Meredith Kaminski, VERICO One Link Mortgage & Financial
 Wendy Mills, Shaw Cablesystems
 Paul Kochanski, Shaw Cablesystems
 Todd Kerr, The Accurate Technology Group
 Debbie Smith, Derksen Plumbing & Heating (1984)
 Ron Maurer, FirstOnSite
 Lyle Silverstein, Coinamatic Canada
 Sophie Turko, Edgewood Estates

Membership Committee

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 Theresa Montgomery, Kay Four Properties
 Mario Lopes, M.R. Lopes Investments Inc.
 Matthew Narvey, Towers Realty Group Ltd.

Political Action Committee

Ron Penner, Co-Chair (T: 975-4771)
 Wally Ruban, Co-Chair (T: 257-3333)

Robert L Simpson Memorial Scholarship Fund

Frank Koch-Schulte, Chair (T: 940-4622)
 Mario Lopes, M.R. Lopes Investments Inc.
 Ron Maurer, FirstOnSite
 Wally Ruban, GEM Equities

Safety and Security Committee

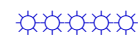
Judy Sabbagh, Chair (T: 480-3480)

Social Committee

Kelly Smith, Co-Chair (T: 474-2000)
 Larry Patey, Co-Chair (T: 889-5409)

Suite Living Trade Show & Conference Committee

Ron Maurer, Chair (T: 783-9086)
 Marshall Broeska, Co-Chair (T: 925-8586)
 Frank Koch-Schulte, Edison Rental Agency
 Donna Greaves, Akman Management Ltd.
 Judy Nolin, The Floor Show
 Jordan Hammond, H & C Air Conditioning
 Jeff Lowe, Exclusive Carpets
 Rick Buchan, Midland Commercial Sales & Service Ltd.
 Craig Swanson, McCaine Electric
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Ron Penner, Past President, PPMA



Jon Ljungberg, Celebrity Emcee



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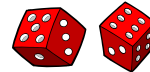
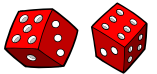
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2011 Suite Living Trade Show & Conference... presented by Johnson Waste Management Ltd.



Tuesday, March 15, 2011—Victoria Inn Hotel and Convention Centre





Message from the President (continued from page 1)

I encourage all members to attend so that through education, informed tenants, early detection and immediate action we can win the war and again eradicate these pests. The date is April 19 and the location is at the Headingley Community Centre as I encourage all members to attend. It could be the best \$100 you'll spend in pest prevention. I look forward to seeing many of you there! For registration contact:

http://public.assiniboine.net/Portals/0/UserFiles/School_Agriculture/bed_bug_symposium_2011_reg_form.pdf

Recycling News – Don Woodstock, previously a key note speaker at one of our monthly meeting, has been carrying the torch throughout the city trying to get anyone that will listen to get Winnipeg Greener. He is on the verge of getting the city to do a trial program to get recycling containers into apartments. The city is already providing free recycle bins of varying sizes at no charge placed outside apartment buildings. The challenge is in providing the tenants with the tool to temporarily store and then haul the recyclables down from the suite to the containers outside. Ideally he would like to see the city provide bins for all landlords at cost or at least a reduced cost. We will keep you updated as Don continues with his efforts as we will be invited to select apartments for this trial study.

The 2011 Suite Living Trade Show & Conference was a resounding success. The feedback I have received from many attendees including principles and associates is that it was the BEST trade show ever. A special Thank You to our Marquee Sponsor, JOHNSON WASTE MANAGEMENT. Again, an event like this is only possible with the commitment of our associate members and all their sponsorships which we greatly appreciate. We extend our personal congratulations to all the members and individuals who have demonstrated excellence in our industry and received these most prestigious awards. I can't speak highly enough of Ron Maurer, our Trade Show

Committee Chair, who tirelessly starts working the day after on the next year's event. Well done Ron and thank you to all that participated and attended to make this a truly successful annual event.

The clubs are being polished, the golf ranges are now open and our annual charity golf tournament is just around the corner. Mark your calendars for Wednesday June 22 to meet, greet and hit those balls into the water at PINE RIDGE! A new venue, a new title sponsor – H & C Air Conditioning, a totally new format with a prize structure to please everyone. I understand that there are still a few hole sponsorships available but they are going fast so call our committee chair and get registered soon! Our committee chair, Kendra Jackson of Derksen Plumbing & Heating has taken many of the suggestions from the membership on previous tournaments to create what she believes will please all. I look forward to seeing many of you at this great tournament and trade stories on that long drive.

In closing, keep those sump pumps serviced and don't let the bed bugs bite.

See you at the symposium!

Wally Ruban

President

Thank you

Green Brothers

Landscape & Snow Management

for your sponsorship of the
PPMA Annual General Meeting
held Wednesday, February 16, 2011



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Thank You



To Paul Kochanski, outgoing director for his service, commitment and generous support to the PPMA Board over the past several years.

BOARD OF DIRECTORS PROFESSIONAL PROPERTY MANAGERS ASSOCIATION INC.

has appointed its board of directors and officers for 2011. **Wally Ruban** of **GEM Equities** is President; **Stuart Pudavick** of **J.C. Property Management** is Secretary/Treasurer and **Ron Penner** of **Globe General Agencies** serves as Past President. Other directors are **Jason Bell**, **Four Bell Properties**; **Avrom Charach**, **Kay Four Properties Inc.**; **Donna Greaves**, **Akman Management Ltd.**; **Jordan Hammond**, **H & C Air Conditioning**; **Frank Koch-Schulte**, **Edison Rental Agency**; **Mario Lopes**, **M.R. Lopes Investments Inc**; **Ron Maurer**, **FirstOnSite Restoration**; **Matthew Narvey**, **Towers Realty Group**; **Larry Patey**, **W.R.E. Development Ltd.**; **Judy Sabbagh**, **Shaw Cablesystems** and **Kelly Smith**, **Shindico Realty Inc.** **Shirley Tillett Associates Inc.** has been re-appointed as association manager with **Shirley Tillett** as Executive Director.

Founded in 1984, PPMA is a non-profit organization representing the interests of its members by improving and advancing professional standards through monitoring and proposing changes to existing and proposed legislation in Manitoba.



Ron Maurer, FirstOnSite
Associate Member of the Year



Lauren Arrandale, Broadstreet Properties
Resident Manager of the Year



Winnipeg Altus Group Tax Consulting Team
Outstanding Customer Service



Stuart Pudavick, J.C. Property Management
Member of the Year



Shaw Cablesystems
Advertising Award



Mario Lopes, M.R. Lopes Investments Ltd.
Outstanding Community Service

Pictured with the award winners are Ron Penner, Donna Greaves and Wendy Mills.

The awards committee thank all of the PPMA member firms for their submissions and congratulates the winners. We look forward to the 2012 Awards of Excellence. Submit pictures of your outstanding landscaping in 2011 for nomination in 2012.

Deadline is September 15, 2011

Donna Greaves and Wendy Mills



Winpark Dorchester for Redfern Gardens
Landscaping Award



Fred Douglas Place, 333 Vaughan Street
Innovation Award



Jay Kulyk, Edison Rental Agency
Maintenance Person of the Year



Kenn Gunn, Globe General Agencies
Long Term Service Award



Winpark Dorchester Properties
Renovation of the Year



Redfern Gardens
Winpark Dorchester Properties
Renovation of the Year

RED RIVER COLLEGE

PROFESSIONAL APARTMENT CERTIFICATE PROGRAM

Course Dates and Fees

2011 Spring Term - Continuing Education

APMT—1001 Building & Grounds Maintenance

Location:	Notre Dame Campus	Dates	May 07/11 - May 07/11
Class Days	Sa	Time	9:00a - 5:00p
Section	51590	Cost	\$120.00

SAFE—1038 Fire Prevention Safety

Location:	Notre Dame Campus	Dates	May 10/11 - May 10/11
Class Days	TU	Time	9:00a - 5:00p
Section	51613	Cost	\$120.00

SEMR—9078 Nonviolent Crisis Intervention® Training Program

Location:	Notre Dame Campus	Dates	Jun 25/11 - Jun 26/11
Class Days	Sa & Su	Time	9:00a - 5:00p
Section	53679	Cost	\$229.00

APMT—1002 Property Mgmt Customer Svr

Location:	Notre Dame Campus	Dates	Apr 14/11 - Apr 14/11
Class Days	Th	Time	9:00a - 5:00p
Section	51632	Cost	\$120.00

APMT—1004 Residential Tenancies Act

Location:	Notre Dame Campus	Dates	May 7/11 - May 7/11
Class Days	Sa	Time	9:00a - 5:00p
Section	51636	Cost	\$120.00

SAFE—1444 Safety and Due Diligence

Location:	Notre Dame Campus	Dates	May 17/11 - May 17/11
Class Days	Tu/Th	Time	5:00p - 9:00p
Section	51637	Cost	\$115.00

APMT—1003 Tenant-Caretaker Communication

Location:	Notre Dame Campus	Dates	Jun 2/11 - Jun 2/11
Class Days	Th	Time	9:00a - 5:00p
Section	51640	Cost	\$120.00

To register for any of the above courses please visit the
Red River College website at <http://www.rrc.mb.ca>



POLY-MOR
Canada Inc.

- WE LIFT, ALIGN, AND STABILIZE SETTLED SLAB-ON-GRADE STRUCTURES!
- WE DENSIFY AND STABILIZE WEAK BASE SOILS TO INCREASE BEARING CAPACITY
- WE FILL VOIDED AREAS SUCH AS SINK-HOLES, WASH-OUTS, BURROWINGS, ETC.!
- INFRA-STRUCTURE REPAIR - CATCH BASINS, MANHOLES, ETC.



Education:

Throughout the year we host a variety of events and produce a number of publications that help to further the education of our members and their staff, such as:

- Annual Conference & Trade Show
- Educational Sessions
- Quarterly Newsletter
- Annual Golf Tournament
- Various networking and social activities
- Committee Involvement
- Monthly General Membership Luncheons
- Winnipeg Chamber of Commerce Activities
- Industry related Media Advisories
- Access to industry reports and research

Representation:

As the sole voice for the residential rental industry in Manitoba, we constantly strive to foster and maintain strong relations with all levels of government,

neighbourhood associations and other industry peers. We are also a member of the Canadian Federation of Apartment Associations to advocate for the interests of Manitoba landlords on federal issues, especially housing policies and the taxation of rental housing. The PPMA also has legal support from an industry specialist in the Residential Tenancies Act.

Support:

When you have a question or need help, our friendly, knowledgeable network of industry peers and professionals provide assistance to all members through the PPMA office.

Volunteering:

You can be a part of the PPMA decision process while expanding your knowledge and industry contacts by volunteering your time and talents on one of our many committees.

Discounts:

We are pleased to offer member exclusive discounts through our Member Advantage Program. See below.

Associate Member Benefits

Education:

Throughout the year we host a variety of events and produce a number of publications that help to further the education of our members, to which many of our associate members regularly contribute, such as:

- Annual Conference & Trade Show
- Ongoing Education Sessions
- Quarterly Newsletter

Expanded Business Market:

You have access to Property Owners & Managers that manage over 60% of the Manitoba residential rental universe.

Sponsorship/Advertising:

There are numerous events and publications throughout the year that are available for sponsorship where your company and products/services will take centre stage. With very competitive sponsorship rates and a host of

fantastic sponsor benefits you will surely find everything you need to meet your audience:

- Annual Conference & Trade Show
- Quarterly Newsletter
- Member Social Evening
- Annual Golf Tournament
- Annual General Meeting Luncheon
- December Holiday Luncheon
- Monthly General Membership Meetings

Support:

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Volunteering:

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Member Advantage Program Supporters

The Brick Warehouse Corporation—Special “members only” pricing on all furniture and appliances (Call Kraig Bradley for details 788-6535).

Mabe Canada Inc.—Wholesale pricing on retail G.E. Appliances (Call Sandra Pember for details 925-7302).

Coast Wholesale Appliances—Special “members only” pricing on all appliances (Call Jordan Hammond for details 786-8811).

Dufresne Furniture & Appliances—Special “members only” pricing on all furniture and appliances (Call Rick Buchan for details 770-7919).

Equifax Canada—Special “Industry Pricing” available. (Call Stephen Brown for details 995-0034).

Home Renters Guide—Discounts off regular rate card (Call Don Walters for details 949-6409).

Imperial Flooring—Special “members only” pricing on all flooring (call Gord Martens 632-6366 for details)

Rona Home & Garden—“Professional Advantage Card” providing a 10% discount on eligible items (call Ryan Sapach 204-995-9674 for details)

Shaw Cablesystems—Free residential installation and time-limited programming (Call Paul Kochanski for details 480-3535).

Priority Restoration/Steamatic—Special members only discount on all emergency restoration and deodorization.

Super-Lite Lighting—Specially tailored pricing for PPMA members on all lighting and fixtures (Call Stuart Pudavick for details 989-7251).

1-800-GOT-JUNK? - PPMA members only 15% discount off of any job that is larger than our single item price or minimum job size price. (Call Keith Clark to set up your account – 775-5865)

If you would like to join our Member Advantage program, please call the PPMA office at 957-1224 or email ppma@mts.net.